# REQUEST FOR PROPOSALS (RFP) RFP #SY 24-25 – Athletic Field LED Scoreboard Maplewood Richmond Heights School District

Release Date: May 1, 2025

Proposal Due Date: May 21, 2025, by 12:00 PM Walkthrough (Optional): May 14, 2025 at 9:00 AM

#### 1. GENERAL OVERVIEW

The Maplewood Richmond Heights School District (MRHSD) is requesting sealed proposals from qualified vendors—preferably members of the TIPS or EdPlus Cooperative—to furnish, install, and commission a full-featured LED video scoreboard for the MRH athletic field.

The display must have:

- A pixel pitch between 10mm and 12mm
- Approximate physical dimensions of the screen 10 feet high by 20 feet wide
- A communication setup that includes **fiber optic connectivity**.

#### 2. PROJECT SCOPE

MRH seeks a **turnkey solution** including the following deliverables:

#### **Required System Components:**

- (1) Outdoor rear-service LED video scoreboard with reuse of existing structural frame
  - o Approx. 8' H x 20' W display size
  - 10–12mm pixel pitch
- Scoreboard control hardware (e.g., Novastar VX400 or equivalent)
  - Note: NovaStar serves only as the base controller to operate the scoreboard.
- Minimum 2-strand single-mode fiber optic cable from the control location to the display
  - Vendor must include hiring of a licensed electrician to install and terminate fiber optic runs

- Wireless scoreboard control panel and protective case
- (2) lower custom logo panels (approx. 20' x 3' each)
- (1) arched top logo panel
- Freight, delivery, full installation, and commissioning
- All necessary cabling, mounts, connectors, and spare parts
- Warranty Provide Details

#### Additional Optional System Pricing (Required to be Submitted Separately):

Vendors must provide additional optional pricing for platforms that allow:

- Cloud upload
- Ad scheduling and media content management

Acceptable examples include but are not limited to:

- ScoreVision
- Daktronics Venus Control Suite
- Other comparable solutions

These optional platforms are separate from the base NovaStar control or similar product and generally require additional subscription costs, software licenses, and/or service fees. Please provide if these will be included in the initial service.

#### Vendors must:

- Clearly separate optional pricing
- Detail any associated annual fees, licensing requirements, or equipment needs

#### 3. TRAINING REQUIREMENTS

- Minimum 2 hours of technical training for district IT/facilities staff
- Minimum 2 hours of user training for scoreboard operators
- On-site staff for first soccer game and first track meet.
- All training must be recorded and turned over to MRH
- Training must cover standard operation, maintenance, and media management (if applicable)

#### 4. PROPOSAL FORMAT

Vendor proposals must include:

- Confirmation of 10–12mm pixel pitch compliance
- Complete the equipment list with specifications and model numbers
- Installation schedule (confirm prevailing wage compliance for all labor including electrical)
- Warranty and service support details
- Required 9-month warranty walk
- Fiber and wireless communication options and pricing
- Separate pricing for optional cloud and content management platforms
- Training approach and deliverables
- List of clarifications, exclusions, and assumptions

## **5. TIMELINE**

Milestone	Date
RFP Release	May 1, 2025
Walkthrough (Optional)	May 14, 2025, at 9:00 AM
Proposal Due Date	May 21, 2025, by 12:00 PM
Vendor Selection Notification	On or about May 30, 2025
Project Completion Deadline	August 10, 2025

Weekend and break work is allowed. An academic calendar will be provided.

## **6. REQUIREMENTS**

- Vendors must be current **TIPS or EdPlus** Cooperative members (or demonstrate eligibility)
- All workers must be paid a **prevailing wage** (including fiber optic and electrical work)
- Vendor must include:
  - o Proof of insurance and liability coverage
  - o Appropriate licenses and certifications
  - Warranty coverage and service plan information

# 7. WALKTHROUGH (Optional)

**DATE**: May 14, 2025 **TIME**: 9:00 AM

**LOCATION:** MRH High School Soccer/Track Field, 7525 Manchester, Maplewood, MO 63143

Vendors should park in the Maplewood City Parking Lot next to the Tennis Courts.



## 8. PAST PERFORMANCE

MRH has experienced high-quality project outcomes with electrical contractors such as:

- Legacy Equipment
- Kammerlen Electric
- KayBee Electric
- Schaefer Electric

Vendors delivering similar service levels will be strongly preferred.

#### 9. EVALUATION CRITERIA

Proposals will be evaluated based on:

- Compliance with **size and pixel pitch** requirements
- Clear breakdown of standard and optional pricing
- Experience with K–12 athletic and scoreboard installations
- Warranty, service, and post-installation support
- Pricing transparency and cost effectiveness
- Timeline adherence
- MRH past performance or Mid County Chamber affiliation

#### **10. SUBMISSION INSTRUCTIONS**

Submit sealed proposals labeled: "Athletic Field Scoreboard – RFP #SY 24-25"

By May 21, 2025, at 12:00 PM to:

#### Dr. Michael Dittrich

Scoreboard Proposal

Maplewood Richmond Heights School District
2531 S. Big Bend Blvd

Maplewood, MO 63143

Proposals may be mailed OR hand-delivered to the address above by May 21st at 12:00 PM. Please submit two hard copies & a digital backup on a jumpdrive in a sealed envelope.